





Lesson Plan




Lesson 1

Pre-lesson Task

Students collect pictures related to discount and stick them on the Pre-lesson Worksheet, and calculate a few questions about discount. Teacher collects the worksheets before the lesson to pre-access students' readiness and preliminary knowledge.

Procedure

Learning Focus (Time)	Activity / Content	Learning & Teaching Strategies	Elements of GE	Learning & Teaching Resources
Feedback on the pre-lesson task (10 minutes)	<ol style="list-style-type: none"> Teacher shows some pictures collected by students and some common mistakes. Teacher familiarizes students with the keywords: 'marked price', 'selling price', 'discount' and 'discount percentages'. Teacher checks the students' understanding on how to calculate discount and discount percentage. 			Pre-lesson Worksheet
Different types of discount (15 minutes)	<ol style="list-style-type: none"> Students work in group to analyse the five types of discounts presented. Students use mini-blackboard to present their answers and check the mistakes of other group. 	Mixed-ability Grouping	 	Lesson Worksheet 1 (Task 1)
Changes of discount (10 minutes)	<ol style="list-style-type: none"> Teacher first asks students to guess if there will be any change in discount percentage when the quantity of products changes. Students work in group to discuss the answers and finish Lesson Worksheet 1 (Faster groups can have discussion on the extra question on the worksheet). 	Mixed-ability Grouping	 	Lesson Worksheet 1 (Task 2)

Learning Focus (Time)	Activity / Content	Learning & Teaching Strategies	Elements of GE	Learning & Teaching Resources
Creative Exercise (15 minutes)	Students work in group to suggest different ways to present the required discount according to the instructions on Lesson Worksheet 2.	Mixed-ability Grouping	 	Lesson Worksheet 2
Summary and Extension (10 minutes)	Teacher gives a summary and asks students to explore more on the topic.	Mixed-ability Grouping		Lesson Worksheet 2

Extended Learning Activity

Students find out whether the discount percentage can be found when the price is not given in different cases, and finish the extra question in Lesson Worksheet 1.